

### **CROSS EXAMINATION NOTE**

Cross examination is great fun and we love to talk about the great ah-ha moments. However, it's not about those sweet moments. It's about promoting the theory of your case. So when organizing your cross, you need to answer these two questions:

1. What point am I trying to make?
2. How do I make that point?

These exercises were designed to show different kinds of points to be making whether it be standard impeachment, i.e., you can't believe this witness because they lie; prior inconsistent statements saying you can't believe what the witness is saying at trial because they told the truth at an earlier time; and don't believe this witness because they have a bias, motive, interest to lie.